

ACTEM
Profit & Loss
July 2016 through April 2017

	Jul '16 - Apr 17
Ordinary Income/Expense	
Income	
A - Membership Dues	20,530.00
B - Other Income	9,067.05
C - Conference Income	145,090.02
D - Interest & Dividends	1,281.32
F - Workshop Income	37,605.00
G - Software Commissions	11,024.22
H - Gross Sales of Inventory	557,872.29
Total Income	782,469.90
Cost of Goods Sold	
Cost of items Sold	508,118.15
Total COGS	508,118.15
Gross Profit	274,351.75
Expense	
A- Awards	3,748.82
B - Sponsorships	1,049.82
C - Conferences	100,975.53
E - Meeting/Travel Expense	4,958.05
F - Newsletter Expense	5,534.30
G - Office Expenses	22,531.13
H - Payroll Master Account	56,733.23
I - Prof. Development Expenses	60,422.32
J - Professional Fees	2,653.68
K - Sales & Use Tax	291.14
L - Web Services Expense	3,866.94
Other Expenses - Master	110.72
Total Expense	262,875.68
Net Ordinary Income	11,476.07
Other Income/Expense	
Other Income	
Realized gains (losses)	5,262.72
Unrealized gains (losses)	12,634.87
Total Other Income	17,897.59
Other Expense	
Other Expenses	89.63
Total Other Expense	89.63
Net Other Income	17,807.96
Net Income	29,284.03