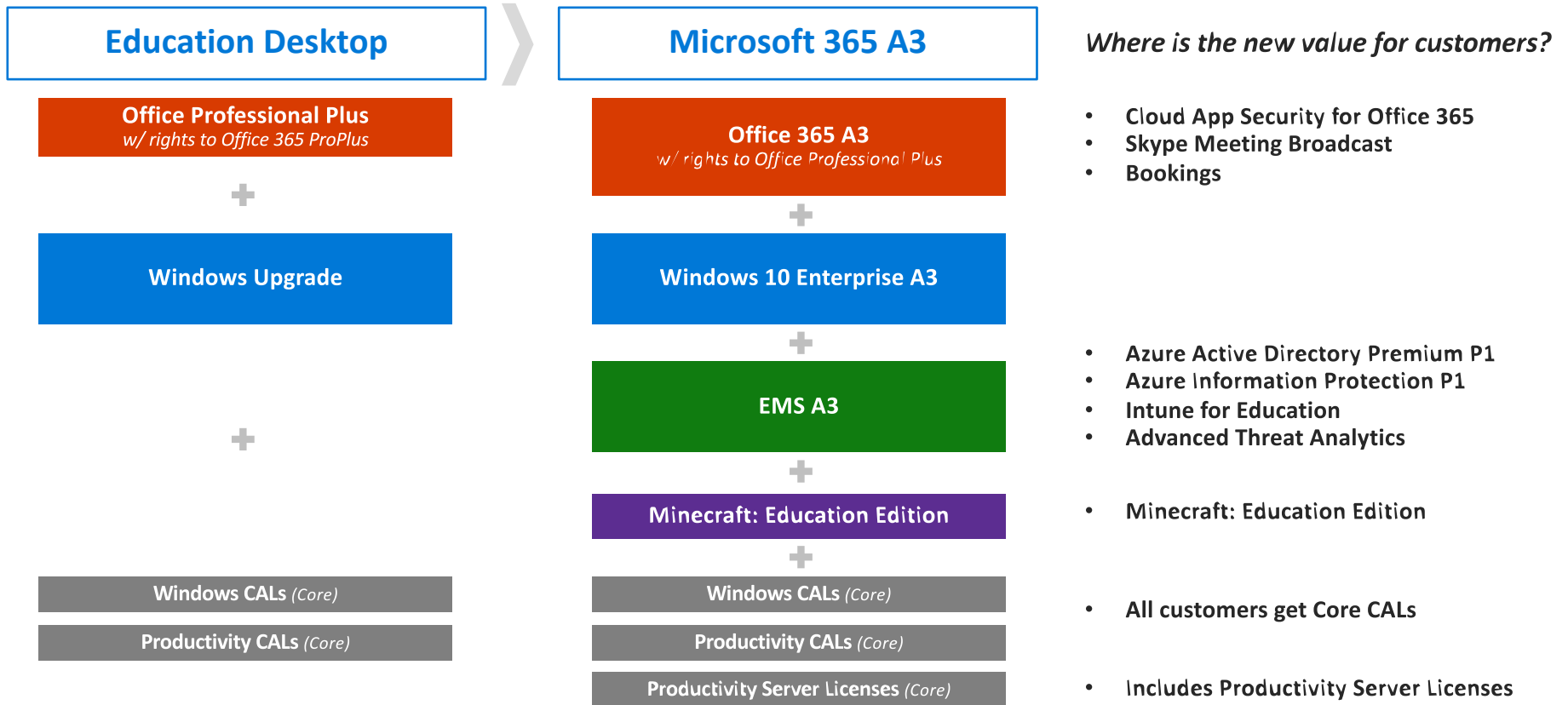




Microsoft 365 A3

ACTEM's New Microsoft EES Subscription Licensing
Beginning in Spring of 2019

Education Desktop vs. Microsoft 365 A3



NOTE: ACTEM's agreement includes rights to use desktop version of Microsoft software

Student Use Benefits

When a customer licenses 100% of their knowledge worker count for a qualifying product, students are granted product at **NO CHARGE.**

If the qualifying product is purchased via a suite/bundle the supported faculty:student ratio is up to 1:40

If the qualifying product is purchased as a standalone the supported faculty:student ratio is up to 1:15


New! Microsoft Student Use Benefits

Office	Office 365 ProPlus
	Advanced Security Management
Windows	Windows 10 Enterprise
EMS	Intune for Education
	AADP Plan 1
	Advanced Threat Analytics
Minecraft: Education Edition	


Shifting from FTE to “Qualified Education Users” Count

Old - FTE Count System


Complex calculation of “full-time equivalent” staff




Total employee count 4,000

 2,000 full-time employees (FTE)


+

 600 part-time faculty / 3

+

 1,000 full-time staff


+

 400 part-time staff / 2


Qualified Education Users:
Any employee, contractor, or volunteer who uses a product or qualified device for the benefit of the institution or within the user's relationship with the Institution.


Today - Qualified Education Users

Simple 1:1 count of “Qualified Education Users”



Total employee count 4,000

 3,700 Qualified Education Users

 300 light users
(covered by free O365 EDU)

TOTAL QUALIFYING FTE = 3,400



TOTAL QUALIFYING QEU = 3,700

Per Qualified Education User model increased count by 300

Microsoft requires a [minimum purchase of 30 Qualified Education Users](#) under this new ACTEM agreement beginning in 2019.

What's an Education Qualified User?

Any employee, contractor, or volunteer who uses a product or qualified device for the benefit of the institution or within the user's relationship with the Institution.

Education Qualified User Examples:

- Full Time Faculty/Staff Member
- Part Time Faculty/Staff Member
- Adjunct/Substitute Teacher
- Librarian
- Public Safety

Light User Examples:

- Bus Driver
- Custodian
- Cafeteria Worker
- Facilities Maintenance

NOTE:

- Microsoft requires a [minimum purchase of 30 Qualified Education Users](#) under this new ACTEM agreement beginning in 2019.
- ACTEM pricing is at the 3,000 Qualified Education User level.
- All new ACTEM agreements will have a full 12-month term beginning from the date of purchase.
- Existing ACTEM Microsoft EES agreements will use their current renewal date.