



Statement of Activity - Profit Loss Report

July - November, 2023

	TOTAL
Revenue	
A - Membership Dues	19,220.00
B - Conference Income	112,671.20
C - Gross Sales of Inventory	490,556.15
D - Software Commissions	11,025.30
E - Interest & Dividends	
F - Other Income	9,729.83
G - Miscellaneous Income	1,332.00
Total Revenue	\$644,882.18
Cost of Goods Sold	\$458,489.13
GROSS PROFIT	\$186,393.05
Expenditures	
A- Awards & Sponsorships	5,567.70
B - Prof. Development Expenses	1,368.30
C - Conference Expenses	106,695.29
E - Office Expenses	
Gorham Office Rent & Utilities	4,792.05
Office Furnishings	378.75
Office Supplies	
Postage and Delivery	286.05
Total E - Office Expenses	6,897.33
F - Newsletter Expense	600.00
G - Meeting/Travel Expense	2,797.25
H - Bank Service Charges	4,267.42
I - Contracted Services	320.00
L - Professional Fees	220.00
M - Payroll Master Account	31,051.32
N - Taxes	373.15
O - Web Services Expense	2,535.59
P - Other Expenses - Miscellaneous	
Al Summit Expenses	600.00
Total P - Other Expenses - Miscellaneous	600.00
Total Expenditures	\$163,293.35
NET OPERATING REVENUE	\$23,099.70
Other Revenue	
Realized gains (losses)	6,227.21
Unrealized gains (losses)	-9,338.32
Total Other Revenue	\$ -3,111.11
NET OTHER REVENUE	\$ -3,111.11
NET REVENUE	\$19,988.59