



Statement of Activity - Profit Loss Report

July 2022 - April 2023

	TOTAL
Revenue	
A - Membership Dues	20,265.00
B - Conference Income	126,206.63
C - Gross Sales of Inventory	646,547.30
D - Software Commissions	8,303.57
E - Interest & Dividends	2,326.81
F - Other Income	27,350.76
Total Revenue	\$831,000.07
Cost of Goods Sold	\$587,795.81
GROSS PROFIT	\$243,204.26
Expenditures	
A- Awards & Sponsorships	4,912.89
B - Prof. Development Expenses	31,134.63
C - Conference Expenses	82,593.07
E - Office Expenses	87.99
Gorham Office Rent & Utilities	8,623.28
Marketing	410.80
Office Supplies	2,556.37
Postage and Delivery	419.35
Total E - Office Expenses	
F - Newsletter Expense	1,800.00
G - Meeting/Travel Expense	2,888.43
H - Bank Service Charges	7,754.63
I - Contracted Services	
J - Dues and Subscriptions	100.00
K - Insurance	2,748.00
L - Professional Fees	5,537.66
M - Payroll Master Account	66,279.11
N - Taxes	594.08
O - Web Services Expense	7,934.84
P - Other Expenses - Miscellaneous	100.00
Purchases	9,900.00
Total Expenditures	\$237,065.13
NET OPERATING REVENUE	\$6,139.13
Other Revenue	\$10,137.59
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NET REVENUE	\$16,276.72